

Award Winning Publication



October 2011

# THE NORTHEAST BUILDER

A TRADE PUBLICATION OF THE BUILDING INDUSTRY ASSOCIATION  
OF NORTHEASTERN PENNSYLVANIA

[www.bianepa.com](http://www.bianepa.com) [info@bianepa.com](mailto:info@bianepa.com)

Happy  
Halloween

## General Membership Meeting

November 30, 2011

Clean Force One

534 West Green Street Hazleton, PA 18201

6pm – 9pm

*Contact the BIA of NEPA Office for reservations at 570-287-3331*

### What's Inside

- Message from Legislative Chair
- Calendar of Events
- Membership Information
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- OSHA 2 Hour Training Course
- Golf Recap
- Members Marketplace

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**Treasurer:** Daron Lynn  
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 Pete Restaino

**Life Director**

Charlie Kasko

**NAHB Presidential Advisor**

Charlie Kasko

Golf season is receding fast as the cold moves in but we managed to get in another great NEBAH (Northeast Builders for Affordable Housing) event last month. Held at the Blue Ridge Golf Club in Mountaintop we had a beautiful sunny day and loads of fun.

**Special thanks to all our event sponsors:**

AJ Lupas Insurance, Hanover Homes North Corporation, Lynn Overhead Door, JRG Advisors, Erie Materials, Inc., Margalski Insulation, First Liberty Bank & Trust, Summit Pointe Builder McCabe Mortgage Group, We had loads of prizes awarded and everyone was a winner. Special prizes were donated by Shawn Prohaska/Invisible Fence and Tammy Piccolotti/Tranquility Salon & Styling Studio with additional gift donations from First National Bank of Pa, Honesdale Bank, The Times Leader and First Liberty Bank & Trust.

**Winners of our golf event with the best scores were:**

Yurgaitis Electric's team for the First Flight and Erie Materials' Team the Second Flight. Congratulations to those teams and everyone who participated **especially Erie Materials**, who entered 3 golf teams this year. The support is much appreciated.

A hearty "thank you" to all those who helped out. As always, a lot of work goes on behind the scenes to make these events happen. Thanks to Ashley and Danielle for a job well done.

Lastly, the mission of our annual golf event is to raise funds for our legislative activities locally and statewide. We've had a productive year addressing the Sprinkler Mandate, revisions to the Home Improvement Contractor Bill and getting better representation on the UCC Code Review and Advisory Council. Please thank your local legislators as they shared their time through meetings and phone calls with our local legislative committee as well as the PBA state political action team listening to our concerns. In the end, their support helped us get legislation passed designed to get the trade and the PBA & BIA membership back in business. In the midst of some tough years economically, especially in housing, the value of those legislative activities can't be underestimated. Your participation in our golf event as well as our spring legislative breakfast helps us make those things happen. Help us continue to work on your behalf by supporting these events.

*Peter Restaino,*  
**Legislative Chairman**

## 2011 Upcoming Events

### November

2<sup>nd</sup>

#### Home Expo Committee Meeting

5.00 p.m. at BIA of NEPA Office Bldg.

#### Membership Committee Meeting 5:30

p.m. at BIA of NEPA Office Bldg.

#### Board of Directors Meeting 7:00 p.m. at

BIA of NEPA Office Bldg.

4<sup>th</sup>

#### OSHA Guidance Fall Protection 2 Hour

Training 8:00 a.m. at BIA of NEPA Office Bldg.

30<sup>th</sup>

#### 4<sup>th</sup> Quarter Membership Orientation

5:30 p.m. at Clean Force One, Hazleton.

#### Holiday Gathering and Officer/Director

Elections 6:00 p.m. at Clean Force One, Hazleton.

7<sup>th</sup>

#### Home Expo Committee Meeting

5.00 p.m. at BIA of NEPA Office Bldg.

#### Membership Committee Meeting 5:30

p.m. at BIA of NEPA Office Bldg.

#### Board of Directors Meeting 7:00 p.m. at

BIA of NEPA Office Bldg.

## Membership News

*Thank you to the following businesses that have recently renewed their membership for yet another year with our association. Your membership is the key to the success of our organization.*

Energy Technologies, Inc.

F & L Doors, Inc.

Lowe's Home Improvement

Dave Treddinick Construction

Ron Seely Construction

Boyer Bros Construction

Badilla Construction

Wells Fargo Home Mortgage

TRP Limited

RJ walker

PLD Associates, Inc.

Richard Henry Construction, Inc.

Valley Construction & Remodeling

Nicholas Wyoming Valley Truck Sales

A.S. Powers Sons, Inc.

First Liberty Bank and Trust

Royal Estate Landscaping

The Times Leader

Residential Warranty Corp.

Great Additions

Sennett Enterprises

Elegant Homes, LLC

Hazle Builders

Santarelli Concrete & Block

Evolutionary Computers

## Get the most out of your Membership

Visit [www.nahb.org/ma](http://www.nahb.org/ma) for a list of Money Saving benefits your membership grants you such as the one listed below with Lowe's Home Improvement

**Lowe's now has an official  
affinity program with NAHB®**

To register, and find out more information about great offers, visit [Lowe'sForPros.com/NAHB](http://Lowe'sForPros.com/NAHB) or call 877-435-2440.



# Northeastern Pennsylvania Home Building & Remodeling Expo March 2, 3, 4, 2012 at 109<sup>th</sup> Field Artillery (Kingston Armory)

Friday, March 2nd 4:00 p.m. – 9:00 p.m.  
Saturday, March 3rd 10:00 a.m. – 7:00 p.m.  
Sunday, March 4th 10:00 a.m. – 5:00 p.m.



\*hours subject to change

Presented by:  
&



I (we) the undersigned, do hereby contract as an exhibitor and agree to purchase booth display space(s) indicated below in the 2012 Northeast Pennsylvania Home Building & Remodeling Expo.

\*all phases of construction and product vendors are welcome.

Exhibitor Name \_\_\_\_\_  
(Company Name As It Will Appear on Booth Sign)

Address \_\_\_\_\_

Contact Person \_\_\_\_\_ Telephone No. \_\_\_\_\_  
(Representative In Charge Of Booth Display)

Fax No. \_\_\_\_\_ Email Address \_\_\_\_\_

.....

### BOOTH SPACE INFORMATION

**Member Rate: \$600 First 10 X 10 Booth, \$575 Ea. Additional. 10 X 10 Booth.**

**Non Member Rate: \$800 For First 10 X 10 Booth, \$775 Ea. Additional Booth.**

*\*Renewing BIA member exhibitors pay same rate as last year. \*End booths cost an additional \$75 per member per end \$100 per non member per end.*

Number of Booths Requested \_\_\_\_\_ (10'x10'). Total Booth Size \_\_\_\_\_' X \_\_\_\_\_'.  
1<sup>st</sup> Booth @ \$ \_\_\_\_\_ with \_\_\_\_\_ additional. Booths @ \$ \_\_\_\_\_ Total Booth Cost \$ \_\_\_\_\_  
Total Deposit \$ \_\_\_\_\_ Payment Enclosed \$ \_\_\_\_\_ Paid In Full Y \_\_\_ N \_\_\_\_.  
Balance Due By February 1, 2012 \$ \_\_\_\_\_

***Booth requests will only be reserved with 50% non-refundable deposit. No refunds after 2/1/11.***

*All booth(s) must be paid in full by February 1, 2012. The BIA reserves the right to reassign booth space and change floor plan.*

**Please return your check payable to: BIA of NEPA, 411 Main Street, Kingston, PA 18704 (570) 287-3331; fax (287-3341), email: danielle@bianepa.com. To pay by credit card, check the box below, list your credit card number & return to the BIA office.**

Please Charge My Visa or MasterCard (Circle One) In The Amount of \$ \_\_\_\_\_.  
Visa, MasterCard or Amex #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_  
Signature of Card Holder \_\_\_\_\_  
Please Call On \_\_\_/\_\_\_/\_\_\_ for additional. Payment or Balance of \$ \_\_\_\_\_

Booth space will be designated on first come, first serve basis. No space will be reserved until deposit is received. The Exhibitor Agreement and background check (for non members-see attached) **must be filled out, signed & sent along with a current copy of your Certificate of Liability Insurance and payment in full by February 1, 2012.** Prior to the show you will receive notification with your booth location and other relative information regarding the show. **Deposit is non-refundable. Refund Policy: No refunds for booth costs will be honored after February 1, 2012.**

**CONSTRUCTION SAFETY: DON'T OVERLOOK THESE 10 CONCERNS** Construction sites are ranked high on the list of the most dangerous workplaces. Nail guns, heavy falling objects and saws are often the cause of serious injuries. The possibility of serious injuries or fatalities is higher in construction than most other industries. It's essential for employers to strive to create the safest possible work environment for their employees. The following are a few commonly overlooked areas of safety:



**1. Fall Protection.** In addition to providing fall prevention training, employers should conduct a test or review of employees' knowledge. It's important to ensure that they know how to prevent themselves from falling. Develop an efficient safety plan that includes a team effort. Be sure to have fall protection equipment checked regularly. Observe it after each use for any apparent damage. In addition to this, have the equipment inspected and documented annually. Remember to keep OSHA regulations in mind for inspections and documentation.

**2. Respiratory Safety.** This safety issue is serious enough that OSHA developed many regulations about it. The types of chemicals, dust or other harmful substances that cause respiratory problems might vary from one work site to another. However, there are precautions that must be taken to avoid overexposure or accidental inhalation of a substance. OSHA's 29 CFR 1910.134 regulation details respiratory safety standards. Employers should always have a work site assessed by an occupational health specialist to determine the risk of exposure to harmful substances. In addition to this, contact a personal business insurance company to find out what their rules about harmful substance exposure are.

**3. First Aid & Fire Safety.** Since the risk for injuries is higher in the construction field, it's essential for employees to know first aid. Show them how to use kits, how to treat common injuries, and how to prevent infections. They should also be instructed to report their injuries, however small or large, to their supervisor. Show them how to use eyewash stations, burn kits and emergency drench showers. Be sure they know how to use a fire extinguisher and are familiar with evacuation plans. Conducting regular fire drills is a safety essential.

**4. Proper Documentation.** Not only is thorough documentation required by OSHA but it's also required by the law. In the unfortunate event of injuries or fatalities, it's imperative to have thorough documentation of everything. Investigations are common in legal proceedings, so having a lack of documentation might place an employer in a bottomless pit of problems. Always keep injury logs, work logs, and employee injury records current. **5. Training.** Be sure to provide ample training for employees. Weekly safety meetings, monthly seminars and voluntary training classes should all be established. OSHA offers an outreach training program that is voluntary. To give employees the chance to complete it, contact OSHA to receive complete information about the program.

**6. Scaffolding.** Providing extensive scaffolding training for any workers who will use it is essential. Not all workers automatically know how to use scaffolding. They must be taught about the dangers of power lines, unstable platforms and falling debris. Be sure any suspended or supported scaffolds have guardrails. Scaffolding must always be strong enough to support at least four times the intended load.

**7. Ladder Safety.** Ladders should be inspected visually before each use. Show employees how to check the side rails, rungs and feet for damage or defects. All ladders' side rails should extend no less than three feet above the ground, and the top must meet a sturdy support. Educate employees about the dangers of ladder misuse. Ladders should only have weight loads that they're designed to support. Be sure they also comply with the OSHA's 29 CFR 1926.1053(a)(1) regulation.

**8. Personal Protective Equipment.** Most employees know this term simply as PPE. This equipment is essential for protecting employees from various hazards. Latex gloves are used when handling chemicals, dust masks are worn when sawing and earplugs are worn when using noisy tools. Hard hats and goggles are usually worn at all times to protect workers from dangerous falling or flying objects. OSHA requires employers to provide PPE when it is essential for the workplace. Construction sites are never an exception to this rule. Many employees find these accessories uncomfortable to wear. To prevent them from refusing to wear PPE, employers should offer comfortable equipment that is specially made.

**9. Confined Space Safety.** Working in a small space could result in injury or death from being exposed to a toxic, combustible or oxygen-deficient atmosphere. Such spaces should always be connected to a reliable monitoring system. Employees exposed to the area should also be educated about the risks and how to identify them. Be sure to implement a Lockout/Tagout system to protect workers from unwanted starting of dangerous machines. To learn more about this system's regulations, read the 29 CFR 1910.147 OSHA regulation. Compliance with this standard prevents approximately 55,000 injuries and 120 deaths annually.

**10. Welding Safety.** Eye injuries and burns happen to welders too often. These injuries can cause extended damage or permanent disfigurement. By making sure welding employees always wear the right PPE, this risk is reduced greatly. To prevent welders from refusing PPE, be sure their equipment is paid for, comfortable and fits properly. Be sure to provide them with flame-retardant clothing also. ANSI Z87.1 rules that helmets are essential. They are a secondary form of eye protection, so goggles or glasses must also be worn. It's also essential to ensure there are fans or ventilation systems in place to reduce the risk of airborne hazards.

# OSHA GUIDANCE FALL PROTECTION IN RESIDENTIAL CONSTRUCTION

Compliance Date: September 16<sup>th</sup>, 2011

## 2-Hour Course Specifically Designed

for residential construction

### Who does this apply to?

Roofers, siding contractors,  
framers, window installers,  
masons, gutter/downspout  
contractors, electricians,  
chimney cleaners, painters,  
and

ANYONE working where  
there are openings that have a  
height of 6' or greater

### Learning Objectives:

Background  
Policy changes  
Training requirements  
Fall protection systems  
Harnesses  
Work methods  
Safety Monitors

## Friday, November 4, 2011

### 8:00 a.m – 10:00 a.m.

BIA of NEPA Office Building, 411 Main St., Kingston, PA 18704



**CAUTION**  
**FALL PROTECTION**  
**REQUIRED IN**  
**THIS AREA**

The 2-hour OSHA guidance training replaces the Interim Fall Protection Compliance Guidelines for Residential Construction. This training covers a variety of safety and health hazards that may be encountered on a work site. The rule was effective 6/16/11 but was not enforced until 9/16/11.

**\$95 per BIA member. Non members - \$115**

Please mail or fax this form and payment to:

BIA of NEPA, 411 Main Street, Kingston, PA 18704  
Ph: 570.287.3331, Fax: 570.287.3341 [danielle@bianepa.com](mailto:danielle@bianepa.com)



- I have enclosed my check for \_\_\_\_\_ people in the amount of \$\_\_\_\_\_ made payable to BIA of NEPA.
- Please charge my credit card for \_\_\_\_\_ people in the amount of \$\_\_\_\_\_  
Circle One: Visa    MasterCard    Amex # \_\_\_\_\_ Exp. Date \_\_\_\_\_

## GOLF TOURNEY RECAP

### Congrats 1<sup>st</sup> Flight Winners!



### Congrats 2<sup>nd</sup> Flight Winners!



Thank you to our valued sponsors and generous businesses that supported our 23<sup>rd</sup> Annual Golf Tournament last month at Blue Ridge Trail Golf Course.

JRG Advisors

Erie Materials, Inc.

Wilkes Barre Family, YMCA

Lynn Overhead Door

First Liberty Bank & Trust

McCabe Mortgage Group

Summit Pointe Builders

Margalski Bros. Insulation

Hanover Homes North Corp.

AJ Lupas Insurance Agency

Invisible Fence

Tranquility Salon & Styling Studio

First National Bank of PA

### Closest to the Pin!



John Sarris,  
Erie Materials

### Longest Drive!



Shawn Prohaska,  
NO Burn of NEPA

### Hit n Hold it on the Green Contest Winner!



Megan Palfey





# Get in on the Members Marketplace

Membership Discounts



## Start Saving Money Today!

*Exclusive Savings Solely for BIA of NEPA Members  
including discounts from National vendors!*

*Savings include discounts on*

|                               |                                   |   |                            |
|-------------------------------|-----------------------------------|---|----------------------------|
| <i>PODS</i>                   | <i>Invisible Fence</i>            | <i>Verizon Wireless</i>                 | <i>GM</i>                  |
| <i>Sunoco</i>                 | <i>Top Value Kitchens</i>         | <i>EvolutionaryComputers</i>            | <i>OfficeDepot</i>         |
| <i>Hertz</i>                  | <i>Omaha Steaks</i>               | <i>Fed Ex</i>                           | <i>Wyndham Hotel Group</i> |
| <i>PA One Call</i>            | <i>Norandex</i>                   | <i>Clean Force One</i>                  | <i>Hp</i>                  |
| <i>Workers Comp Insurance</i> | <i>Solveras Payment Solutions</i> | <i>Endless Mountains Solar Services</i> | <i>Dell</i>                |

**Membership Doesn't Cost.....  
IT PAYS!**

To join in on the Members Marketplace or to offer a discount on products and/or services, contact the BIA Office at 570.287.3331. or [info@bianepa.com](mailto:info@bianepa.com).